

unique concept prom india's pirst and leading

## **READING ROOM BRAND**



Investor-Friendly Franchise Models



Attractive Return on Investment



Comprehensive Support by Brand



Inviting to expand 20 units in TG & AP



Pan India Expansion masterfranchise model



## ABOUT US

The first Corporate Reading Room in India, Deepa's Reading Room established in 2012 at Visakhapatnam, Andhra Pradesh with 24 cabin capacity and currently its presence with 25 branches in five vibrant cities: Hyderabad, Visakhapatnam, Secunderabad, Kakinada, & Vijayawada with more than 2500 cabin capacity. Our flagship, the largest Reading Room in India with more than 400 seats, is in Kondapur, Hyderabad, serves as a sanctuary that is free from distractions and allows individuals to focus on the joy of reading. Our commitment to providing a unique reading experience is evident in our state-of-the-art facilities. From individual cabins with air-conditioned and non-air-conditioned options to pleasant interiors, we strive to create an atmosphere that encourages uninterrupted reading.

Our amenities include Wi Fi internet access, Discussion Rooms, emergency power backup, Opened for 24 hours and a constant supply of mineral water, tea, coffee, and snacks.

Deepa's Reading Room is not just limited to its current locations;

we have ambitious plans to expand all over the country our presence to bring the joy of reading to even more people we invite you to rediscover the pleasure of reading in an environment that promotes concentration, relaxation, and a sense of community.

Join us on this literary journey and let the world of books open new horizons for you.

### MISSION

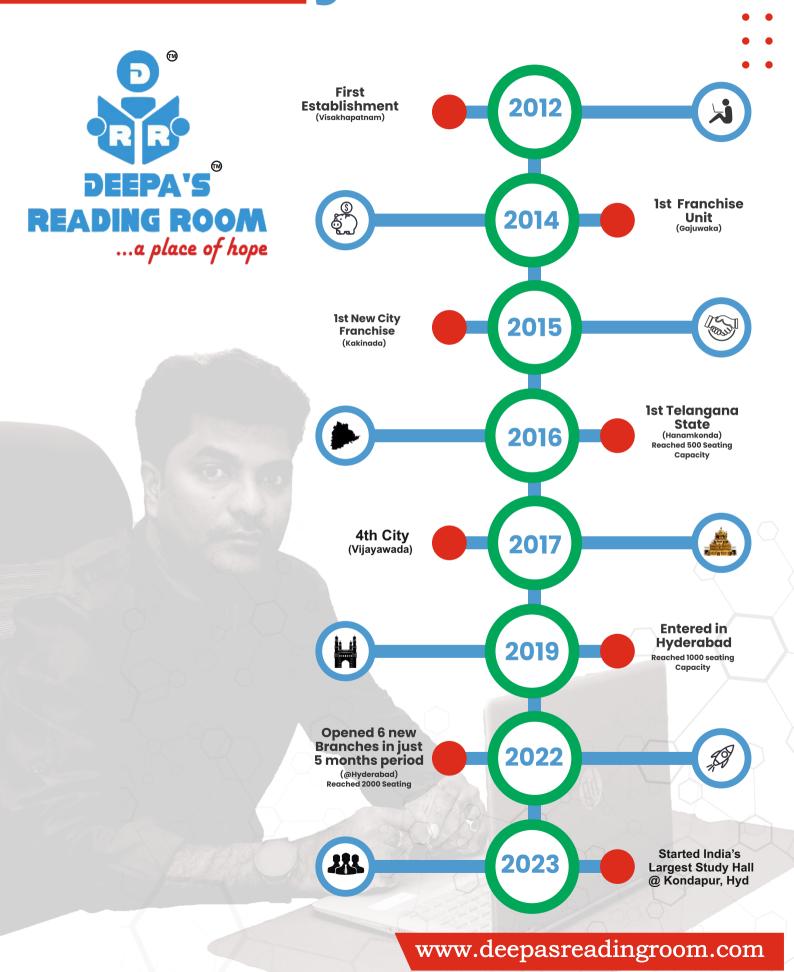
To provide state of the art facilities for students, job aspirants and corporate employees throughout the country and provide a peaceful environment with adequate amenities to stimulate the scholarly minds and achieve individual goals

### VISION

Focus on constantly improving in our Endeavour of expanding our reach to millions of individuals throughout the country by establishing more branches



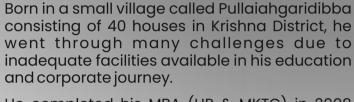
# **Journey**





### MEET THE FOUNDER

## SURESH KATTA



He completed his MBA (HR & MKTG) in 2008 from ICFAI, Hyderabad, and has held Management Positions in multiple Organizations. Through his expertise and experience in HR and Administration he developed the concept of Reading Rooms so that millions of individuals can focus on their Growth and Development and not worry about having adequate facilities.

In his Endeavour to provide services in terms of best amenities trough Reading Space for all students, job aspirants and corporate, he successfully managed to establish multiple branches across locations with an investor friendly franchise system

He started the First Reading Room Unit at the age of 27 years with 24 seating capacity, which has now expanded to 2500 + cabins in 5 cities across AP & TG States and has been successfully providing affordable facilities for 13+years

He says

"If thousands of students,
job aspirants and working proffesionals would
utilize our services/amenities and manage to
in their lives with a good career, it will be the
most happiest and satisfactory feeling"



### **VALUE PROPOSITION**

Providing quality and peaceful ambiance through our corporate facilities

Spread across multiple cities and more than one state, through 22 successfully operating branches

Large study halls in terms of number of cabins having 24x7 facility

Served more than 25000 + students

Thousands of students completed their exams and settled in their jobs through our reading rooms

Only brand in this industry operating since 13 years throughout INDIA

### **OUR ADVANTAGE**

#### PEACEFUL ENVIRONMENT

We provide comfort space with peaceful ambiance to students for concentrated reading, group discussions and provide all necessary amenities.





#### **SUCCESS RATE**

Over the years 80-85% students who had availed our amenities for preparation have managed to get placements/seat s per feedback received

#### AFFORDABLE PRICES

The pricing structure focuses on making it affordable for everyone to avail the facilities, while catering to the varied requirements like AC and Non AC cabins, food service etc.



#### **MULTIPLE LOCATIONS**

**HIGH-SPEED INTERNET** 

buffering and give a hassle-free experience for all to browse online

We provide high-speed internet to avoid

We are available in Andhra Pradesh and Telengana spread across 5 cities with 18+ centers in Hyderabad, Secunderabad, Visakhapatnam, Kakinada and Vijayawada.





# **OUR SERVICES**



















SNACKS SUPPLY



PRINT/XEROX/ **SCANNING FACILITY** 



SECURITY THROUGH **CCTV CAMERAS** 



24X7 **FACILITY** 



**MULTIPLE LOCATIONS** 



## **MEDIA COVERAGE**













## **OUR STUDENTS TESTIMONIALS**

### Deepa's Reading Room KONDAPUR, Hyderabad oor, Solitaire Plaza, 55/E, beside Altruist Business Hotel, near KIMS HOSPITAL, nan Nagar, Shilpa Hills, Kondapur, Hyderabad. Telannana



I have been here for psal 2 months environment is Quet and Good for studying and additionally separate diring facility also available to have lunch you can came when ever you want 24/7 and can study here. Here the receptionst Newene fits or swy friendly and resolves any problem comes to his notice. I thank deepa's study hall management for providing Space for Students to prepare for competitive exame.









Phase 3, MIG 393, beside Manjeera Trinity Homes, Kukatpally Housing Board Colony, Kukatpally, Hyderabad, Telangana 500072



Very clean and pleasant Reading room.. This Reading room also have Freeze, individual locker facility, Discussion room, Computer Room & Every corner covered by CC Cameras (including parking area). Perfectly fine for any Exam Preparation. CA Students- you will definitely like it more.

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### Deepa's Reading Room Nizampet Hyderabad

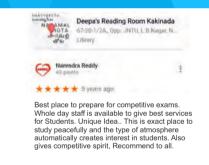
. No. 1, Vijetha Building, 2-39/10, Nizampet Rd, opp. Gullapallis Movva Nest omplex, Jai Bharat Nagar, Nagarjuna Homes, Kukatpally, Hyderabad, Telangana

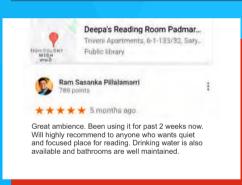


This place is so generally and motivating, it has all the facilities needed. Washrooms are really neat as well. You can eat here or even make your own food. One thing I personally liked is, the place has Swamy Vivekananda's quotes stuck on the walls which I feel is very thoughtful of them. It has aic and CCTV surveillance survices also. Overall a really nice and welcoming place to study.

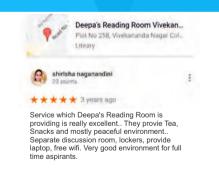


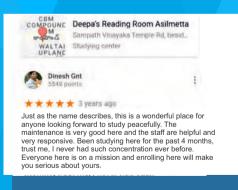
Very best













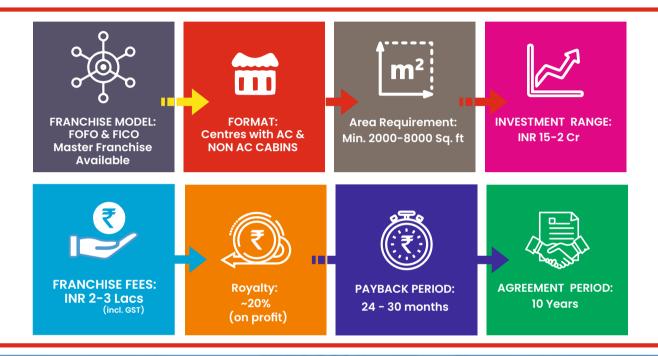
## PEPAS ...a place of hope

### **CHOOSING THE FRANCHISE ROUTE**

Deepa's Reading Room plans to expand in Hyderabad City and Andhra, Telengana states in Phase 1 through Franchise Owned Franchise Operated (FOFO) and Franchise Invested Company Operated Model (FICO) Franchise Models.

Karnataka, Tamilnadu, Kerala other Key Metro, Tier 1/2 cities in South Zone targeted in Phase 2 through Master Franchise Model as part of Pan India Expansion

## FINANCIAL SNAPSHOT



### **IDEAL PARTNER PROFILE**

Investors with sufficient financial bandwidth and apt locations

Individuals & Buliding Owners
Looking for Fixed monthly
Income

Young Entrepreneurs and Corporate Employees wanting to have their own Business

Professionals and corporates who are interested in service oriented business

Individuals having experience running Centers or facilities

Entrepreneurs with Local Market Connect and Experience developing large areas or markets



DEEPA'S READING ROOM PVT LTD

## Successfully Reading Between the lines'- Deepa's Reading Room

DEEPA'S READING ROOM IS THE FIRST CORPORATE READING ROOM IN INDIA, ESTABLISHED IN 2012. IT IS SUCCESSFULLY RUNNING 20 BRANCHES ALL OVER AP AND TELANGANA STATES. IN THE LAST DECADE THE COMPANY HAS SERVED MORE THAN 20,000 STUDENTS SUCCESSFULLY.

n this fast paced life and hectic schedules it is difficult to get some solitude for personal reading and growing. Moreover, with houses becoming smaller and population increasing rapidly it is almost impossible to get a quiet corner for oneself. Taking care of this need of students as well as professionals to learn and study in a peaceful environment is Deepa's Reading Room. The brand provides a peaceful ambiance inculcated with all corporate facilities. With its uniqueness, the brand has opened more than 20 reading room branches in AP & Telangana states.

Deepa's Reading Room has the biggest study halls in terms of number of branches in multiple areas/cities/ states for students covenience. Thousands of students have completed their exams and settled in their jobs through this unique business idea. Another of

#### FRANCHISE DETAILS

>>Year of establishment: 2012

>>Year started franchising: 2014

>>Presence in the number of cities in India: 5

>>Number of franchise stores (Units): 14

>>Number of company owned

stores (Units): 6 >>Total investment (in Rs):

15 Lakhs To 50 Lakhs

>>Area required (in sq. ft.): 2000 sft to 8000 sft

>>Preferred location: Hyderabad, Bangalore, Chennai (Telangana, Karnataka and Tamilnadu States)

>>Franchise fee Rs 2, 00, 000/- To 3, 00, 000/-

>>Royalty fee : 20 Percent on Profit

>>Break-even: 2 to 3 months

>>ROI: 18 to 20 months

its USP is that it is open 24 hours, for covenience of the students.

Initially when it opened it had capacity of 24 cabins which has now risen to



now serving in public and private sectors as District Collectors, Doctors, Charted Accountants. Govt Officers. Engineers, Teachers, etc.

The brand initiated franchising in 2014, after seeing the initial success of the concept. Till now it has opened in five cities with over 21 branches. As shared by Suresh Katta, Founder & Managing Director, Deepa's Reading Room, "Franchising is the best business model for service-based industries as it provides entrepreneurs with access to an established business system, enhanced support and training, an established brand name and reputation, economies of scale, and potential for rapid expansion. FranFranchise model has helped our brand to reach more and more. customers through multiple locations "

SURESH KATTA, Founder & Managing Director, Deepa's Reading Room

chising offers a lower risk option and higher chances of success for entrepreneurs looking to start their own business, while simultaneously expanding established business systems and brand names." He added, "Franchise model has helped us to reach more and more customers through multiple locations simultaneously."

## **OUR FRANCHISEE TESTIMONIALS**

We approached DRR for franchisee in the year 2015 and running successfully since last 10 years with good support "I think one of the things I love most about being a franchise owner, particularly with DRR, is the fact that we give students/job aspirants to achieve their individual goals"

**Franchise Owner** 

Madhu Pashap **Franchise Owner** Miyapur, Hyd Branch

Kakinada, A.P Branch

Devi Rama Rao Konda Franchise Owner Gajuwaka, Viza Branch

like to enter into a guaranteed business with less stress. I approached founder with existing franchisee reference and established a unit 6 months back and running successfully. I am very satisfied with immediate returns and DRR support

Kishore Kumar Chilukuri **Old Franchise Owner** Vengalrao Nagar, yd Branch

Surekha Satyanarayana Konduri **Franchise Owners** Padmarao Nagar, Secunderabad Branch

I became a DRR franchisee in 2017. Having previously worked in the shipping industry, I knew exactly what I was looking for. I decided that DRR

Suresh Dokku **Franchise Owners** Bharati Nagar, Vijayawada Branch

spent many years chained to a desk dreaming of owning my own business. DRR allowed me to make that dream come true in ways I could not imagine. I have owned an established branch as franchisee one year back. My experience with DRR has not only been rewarding financially but also rewarding mentally, because we provide a service that is so needed in this sector especially for Students, Job Aspirants, etc

Mrs Suprabhatham Mathi **Franchise Owners** Vivekananda Nagar, Kukatpally, Hyd Branch

I started a DRR Unit franchise in the year 2015. I am very happy being associated with DRR. Founder designed it in a very beautiful way. And I ran it for 3 years with good profits. Due to a house purchase I approached founder to transfer it to others. I did not forget his help during exit also. I am very thankful to Sures Katta Sir.

> **Bala Subramanian Old Franchise Owner** Seethammadhara, **Vizag Branch**

passion to become an entrepreneur motivated me in taking this opportunity. With existing franchisee reference we approached Suresh garu and got impressed about that organisation. Established a unit franchise 6 months back. I am very grateful to the DRR Founder for his continues support

Mrs Sarada Mamidibathula **Franchise Owner** Suchitra, Hyd Branch

and that should have very flexible and service oriented. Started a unit in 2017 and ran it for 4 years successfully with good ROI. We enjoyed a lot with beautiful job satisfaction. We closed it in the time of COVID 19. In our overall journey this is our favourite endeavour

> R.M.J. Prakash **Old Franchise Owner** Pendurthy, Vizag Branch

As a building owner im very happy with Deepa's Reading Room Franchise, and was 100% satisfied with the profits,

**Mr T Lawrence Reddy** Franchise Owner, Madeenaguda, Hyd Branch





## **KEY SUPPORT FUNCTION**

### **PRE-OPENING**

### **Store Development**

- Site Selection & Design
- Unit Development
- Marketing & Promotional support

### **Training**

Product and Brand Training

### **Operational Support**

- Application & Administrative Support
- Operations Manual
- Virtual CRM





### **POST-OPENING**

### **Business Development**

- New Service Development
- End to end Administration support
- Application for Complete Registration & Billing

### Marketing

- Complete Digital Marketing Support (Website SEO, GMB, Social Media, Etc)
- Events & Sponsorships and Material for Local Marketing
- Customer Bulk Messaging System



CURRENTLY IN 22 LOCATIONS ALL OVER TG & AP HYDERABAD - 10 VISAKHAPATNAM - 7 KAKINADA - 1 SECUNDERABAD - 4

## FOR ANY FRANCHISING RELATED QUERIES, CONTACT US AT:

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 ■ admin@deepasreadingroom.com

